Behavioral questions for Amazon leadership principles + Additional behavioral questions

Source for #1 to #14: <https://www.levels.fyi/blog/amazon-leadership-principles.html>

## #1 Questions on "Customer Obsession":

* Who was your most difficult customer?
* Tell me about a time when you didn't meet customer expectations. What happened, and how did you deal with the situation?
* How do you go about prioritizing customer needs when you are dealing with a large number of customers?

## #2 Questions on "Ownership":

* Tell me about a time when you took on a task that was beyond your job responsibilities.
* Tell me about a time when you had to work on a task with unclear responsibilities.
* Tell me about a time when you showed an initiative to work on a challenging project.

## #3 Questions on "Invent and Simplify":

* Describe a time when you found a simple solution to a complex problem.
* Tell me about a time when you invented something.
* Tell me about a time when you tried to simplify a process but failed. What would you have done differently?

## #4 Questions on "Are Right, a Lot":

* Tell me about a time when you effectively used your judgment to solve a problem.
* Tell me about a time when you had to work with insufficient information or incomplete data.
* Tell me about a time when you were wrong.

## #5 Questions on "Learn and Be Curious":

* Tell me about an important lesson you learned over the past year.
* Tell me about a situation or experience you went through that changed your way of thinking.
* Tell me about a time when you made a smarter decision with the help of your curiosity.

## #6 Questions on "Hire and Develop the Best":

* Tell me about a time when you mentored someone.
* Tell me about a time when you made a bad hire. When did you figure it out, and what did you do?
* What qualities do you look for in potential candidates when making hiring decisions?

## #7 Questions on "Insist on the Highest Standards":

* Tell me about a time when you were dissatisfied with the quality of a project at work. What did you do to improve it?
* Tell me about a time when you motivated others to go above and beyond.
* Describe a situation when you couldn't meet your standards and expectations on a task.

## #8 Questions on "Think Big":

* Tell me about your most significant professional achievement.
* Tell me about a time when you had to make a bold and challenging decision.
* Tell me about a time when your vision led to a great impact.

## #9 Questions on "Bias for Action":

* Provide an example of when you took a calculated risk.
* Describe a situation when you took the initiative to correct a problem or a mistake rather than waiting for someone else to do it.
* Tell me about a time when you required some information from somebody else, but they weren't responsive. What did you do?

## #10 Questions on "Frugality":

* Describe a time when you had to rely on yourself to complete a task.
* Tell me about a time when you had to be frugal.
* Tell me about a time when you had to rely on yourself to complete a project.

## #11 Questions on "Earn Trust":

* Describe a time when you had to speak up in a difficult or uncomfortable environment.
* What would you do to gain the trust of your team?
* Tell me about a time when you had to tell a harsh truth to someone.

## #12 Questions on "Dive Deep":

* Tell me about the most complicated problem you've had to deal with.
* Give me an example of when you utilized in-depth data to develop a solution.
* Tell me about something that you have learned in your role.

## #13 Questions on "Have Backbone; Disagree and Commit":

* Describe a time when you disagreed with the approach of a team member. What did you do?
* Give me an example of something you believe in that nobody else does.
* Tell me about an unpopular decision of yours.

## #14 Questions on "Deliver Results":

* Describe the most challenging situation in your life and how you handled it.
* Give an example of a time when you had to handle a variety of assignments. What was the outcome?
* Tell me about a time when your team gave up on something, but you pushed them to deliver results.

## #15 Additional behavioral questions:

* Tell me about yourself – 30 sec version, 1 minute version, 5 minute version
* Why do you want to leave <<current-working>> company?
* Why do you want to join <<this>> company?
* What did you not like about <<current-working>> company?
* What would you change in your <<current-working>> company?
* What would you change in your <<current-working>> team?
* Why should we hire you? What makes you unique?
* 4 Strengths – Pick 1 greatest strength
* 4 Weakness – Pick 1 greatest weakness
* Tell me about your greatest failures
* What is your greatest professional achievement?
* Toughest technical challenge faced by you / Most complicated Project?
* Tell me about a challenge or conflict you've faced at work, and how you dealt with it / Bad experience
* GOALS - Where do you see yourself in five years? – Short term goals? Long term goals?
* How do you deal with pressure or stressful situations?
* What is your biggest regret and why?
* Describe two specific goals and how successful you were in meeting them. What factors led to success?
* How to prioritize for fast approaching deadlines?